



Axon Public Safety Canada, Inc.  
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 Suite 3000  
 TORONTO, ON M5K 1E7  
 Canada  
 GST/PST/QST  
 Tel.: +1.800.978.2737

**Q-551099-45335.752TD**

Issued: 02/13/2024

Quote Expiration: 03/21/2024

Estimated Contract Start Date: 04/01/2024

Account Number: CA0115437

Payment Terms: N30

Mode of Delivery:

Ship To	Bill To	Sales Representative	Primary Contact
Hamilton Police Service - Central Station 155 King William St Hamilton ON L8R 1A7 CAN	Hamilton Police Service 155 King William St Hamilton, ON L8R 1A7 CAN Email:	Tanner Desilets Phone: Email: tdesilets@axon.com	Dawn Parnell Phone: (905) 546-2424 Email: dparnell@hamiltonpolice.on.ca

### Quote Summary

Program Length	60 Months
<b>Subtotal</b>	<b>\$4,567,533.48</b>
<b>Tax</b>	<b>\$593,779.36</b>
<b>Total</b>	<b>\$5,161,312.84</b>

### Discount Summary

Average Savings Per Year	\$329,483.59
<b>TOTAL SAVINGS</b>	<b>\$1,647,417.97</b>

### Payment Summary

Date	Subtotal	Tax	Total
Mar 2024	\$818,963.48	\$106,465.26	\$925,428.74
Mar 2025	\$937,142.50	\$121,828.53	\$1,058,971.03
Mar 2026	\$937,142.50	\$121,828.53	\$1,058,971.03
Mar 2027	\$937,142.50	\$121,828.53	\$1,058,971.03
Mar 2028	\$937,142.50	\$121,828.51	\$1,058,971.01

# Payment Summary

Date	Subtotal	Tax	Total
Total	\$4,567,533.48	\$593,779.36	\$5,161,312.84

Quote Unbundled Price:	\$6,214,951.45
Quote List Price:	\$6,214,951.45
Quote Subtotal:	\$4,567,533.48

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.45	-\$118,179.02	-\$118,179.02	-\$15,363.27	-\$133,542.29
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	54		\$15.14	\$13.00	\$614,250.00	\$79,852.50	\$694,102.50
85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	54		\$31.46	\$27.65	\$1,306,462.50	\$169,840.13	\$1,476,302.63
ProLicense	Pro License Bundle	875	60		\$61.14	\$39.67	\$2,082,500.00	\$270,725.00	\$2,353,225.00
11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	60		\$15.30	\$13.00	\$682,500.00	\$88,725.00	\$771,225.00
<b>Total</b>							<b>\$4,567,533.48</b>	<b>\$593,779.36</b>	<b>\$5,161,312.84</b>

## Delivery Schedule

### Software

Bundle	Item	Description	Qty	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	2625	04/01/2024	03/31/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	875	04/01/2024	03/31/2029
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	10/01/2024	03/31/2029
A la Carte	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	10/01/2024	03/31/2029

### Services

Bundle	Item	Description	Qty
A la Carte	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875

## Payment Details

<b>Mar 2024</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 1	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	\$136,500.00	\$17,745.00	\$154,245.00
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	\$122,850.00	\$15,970.50	\$138,820.50
Year 1	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	\$261,292.50	\$33,968.03	\$295,260.53
Year 1	ProLicense	Pro License Bundle	875	\$416,500.00	\$54,145.00	\$470,645.00
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	-\$118,179.02	-\$15,363.27	-\$133,542.29
<b>Total</b>				<b>\$818,963.48</b>	<b>\$106,465.26</b>	<b>\$925,428.74</b>

<b>Mar 2025</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 2	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	\$136,500.00	\$17,745.00	\$154,245.00
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	\$122,850.00	\$15,970.50	\$138,820.50
Year 2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	\$261,292.50	\$33,968.03	\$295,260.53
Year 2	ProLicense	Pro License Bundle	875	\$416,500.00	\$54,145.00	\$470,645.00
<b>Total</b>				<b>\$937,142.50</b>	<b>\$121,828.53</b>	<b>\$1,058,971.03</b>

<b>Mar 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 3	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	\$136,500.00	\$17,745.00	\$154,245.00
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	\$122,850.00	\$15,970.50	\$138,820.50
Year 3	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	\$261,292.50	\$33,968.03	\$295,260.53
Year 3	ProLicense	Pro License Bundle	875	\$416,500.00	\$54,145.00	\$470,645.00
<b>Total</b>				<b>\$937,142.50</b>	<b>\$121,828.53</b>	<b>\$1,058,971.03</b>

<b>Mar 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 4	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	\$136,500.00	\$17,745.00	\$154,245.00
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	\$122,850.00	\$15,970.50	\$138,820.50
Year 4	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	\$261,292.50	\$33,968.03	\$295,260.53
Year 4	ProLicense	Pro License Bundle	875	\$416,500.00	\$54,145.00	\$470,645.00
<b>Total</b>				<b>\$937,142.50</b>	<b>\$121,828.53</b>	<b>\$1,058,971.03</b>

<b>Mar 2028</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	875	\$136,500.00	\$17,745.00	\$154,245.00
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	875	\$122,850.00	\$15,970.50	\$138,820.50
Year 5	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	875	\$261,292.50	\$33,968.01	\$295,260.51
Year 5	ProLicense	Pro License Bundle	875	\$416,500.00	\$54,145.00	\$470,645.00
<b>Total</b>				<b>\$937,142.50</b>	<b>\$121,828.51</b>	<b>\$1,058,971.01</b>



**Tax is estimated based upon rates applicable at date of quote and subject to change. Unless valid proof of exemption and/or Intra-EU VAT ID, if applicable, is provided, the transaction will be subject to tax/VAT.**

**Axon Public Safety Canada, Inc. Sales Terms and Conditions:**

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

**Shipment Terms:**

Standard lead times: new orders are 4-6 weeks for delivery from receipt of payment.

**Export License:**

A U.S. Department of Commerce export license is required to ship controlled Axon products from the U.S. No transshipping to unauthorized country destinations.

**Freight Policy:**

Freight is the responsibility of the distributor and will be added to each pro forma invoice as a separate line item. All taxes, duties and customs, where applicable are the responsibilities of the distributor.

**Distributors:**

In the event of a sale via an authorized Axon distributor, the terms and conditions of the Axon Distributor Agreement will apply to the purchase.

Agency has existing contract(s) originated via Quote(s):

Q-432460

Agency is terminating those contracts effective 04/01/2024. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Credit of (\$118,179.02) to the quote for paid but undelivered items.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date Signed

02/13/2024

